

**CSR Consulting
Project 2017**



Overview

Project Managers



Alan Fong
B.S. Business Administration
University of California, Berkeley
Class of 2020
alanfong@berkeley.edu



Sharron Wu
B.A. Economics
University of California, Berkeley
Class of 2020
swu16@berkeley.edu

Overview

| Industry Analysis

| Competitor Analysis

| Recommendations



Consultants



Annie Chen
anniec1998@berkeley.edu



Cameryn Chen
cec37@berkeley.edu



Jeffrey Wang
jeffrey_wang1998@berkeley.edu



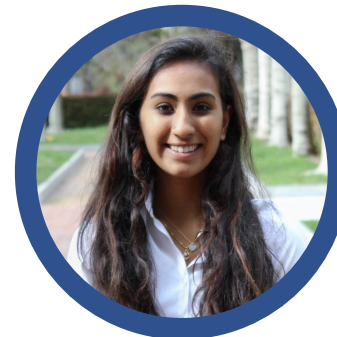
Kevin Lin
lin.kevin@berkeley.edu



Mac Qian
macqian@berkeley.edu



Min Wong
minwong98@berkeley.edu



Neha Burli
nehaburli@berkeley.edu



Philip Chang
philip.chang316@berkeley.edu

[Overview](#) |

[Industry Analysis](#) |

[Competitor Analysis](#) |

[Recommendations](#)



Project Outline



Overview

Industry Analysis

Competitor Analysis

Recommendations



Agenda

I

p.7

Industry Analysis

- ▶ Provide an overview of current CSR trends in the tech industry across four sectors: environmental sustainability, supply chain responsibility, diversity and inclusion, and social impact

II

p.14

Competitor Analysis

- ▶ Create a competitive research report comprised of CSR initiatives across the four sectors
- ▶ Investigate marketing strategy, differentiators, unique strengths and partnerships

III

p.41

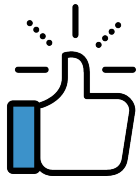
Recommendations

- ▶ Identify specific point solutions that are dominating in certain markets
- ▶ Recommend specific steps and processes to gain competitive advantage



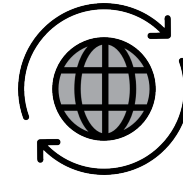
**Tech
Industry
Analysis**

Industry Analysis: CSR Trends



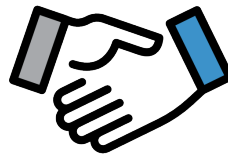
Supply Chain Responsibility

Reduce risks, improve product quality, achieve environmental goals and raise overall performance of suppliers



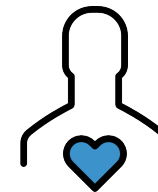
Environmental Sustainability

Drive efficiency, lower costs, decrease negative impacts on the communities of operation and reduce resource use



Diversity and Inclusion

Ensure that all employees are free to bring their full selves to work, offer their unguarded perspectives and find a welcoming place for ideas



Social Impact

Address today's major social issues by applying technology and employees' talents to improve lives and inspire next generation of innovators

Sources: Intel's Corporate Social Responsibility Report (2015)

Overview

| **Industry Analysis**

| Competitor Analysis

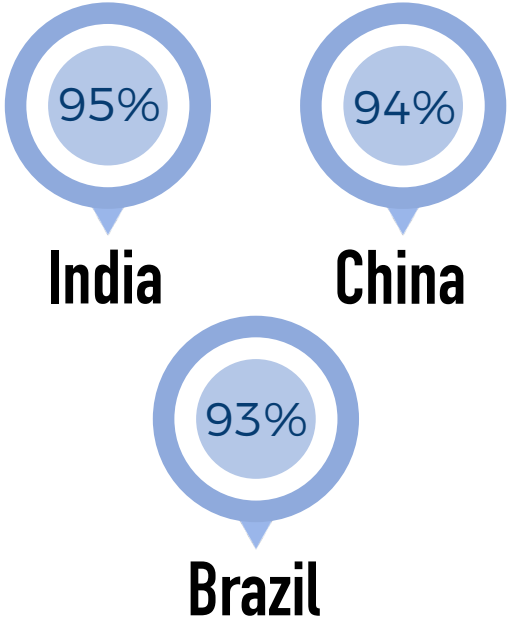
| Recommendations



Industry Analysis: CSR Trends

According to the 2015 Cone Communications Global CSR study that surveyed 10,000+ consumers:

Countries most likely to seek out responsible products in the shopping aisle:



91%

Expect companies to operate responsibly to address social and environmental issues

71%

would pay more for socially responsible goods and services

84%

seek out responsible products whenever possible

90%

would boycott a company if they learned of irresponsible or deceptive business practices

CSR Trends: Supply Chain Responsibility

Millennials increasingly investigate the social responsibility of a company from which they purchase from, demanding insight into the **product source, quality, safety and ethics**



Ecolabels allow consumers to make informed choices on the basis that the production processes meet environmental standards

72% of millennials are willing to pay more for trusted brands



Tech companies ensure ethical and environmentally responsible business operations through codes of conduct such as **The Electronic Industry Citizenship Coalition Code of Conduct (EICC)**

Key Takeaway

Millennials are increasingly aware of socially responsible practices of companies and their products, while tech companies are adopting codes of conduct to ensure safe and responsible business operations.

Sources: Credit Suisse (2017)

Overview

| **Industry Analysis**

| Competitor Analysis

| Recommendations



CSR Trends: Environmental Sustainability

Companies

GREEN CAMPUS

Tech companies, such as Microsoft and Google, have been transforming their campuses into “green campuses” by installing solar panels, using renewable energy and saving water

UNITED NATIONS

Tech companies, such as Microsoft, have been making efforts to follow the **United Nations’ Sustainable Development Goals (UN’s SDGs)**

RESPONSIBLE SOURCING

Large tech companies, such as Microsoft and Google, have been emphasizing their **responsible practices** in the global supply chain and they have been creating products using **environmentally sustainable parts**

Millennials

PROTECTING THE PLANET

7 out of 10 of millennials say they pay attention to recycling paper, plastic, and glass at home

CAUSE

Research has shown that **9 out of 10 of millennials** would switch brands to the ones that support a particular cause

AWARENESS

Millennials want to be informed of how a company or brand is impacting the world; **2 out of 3 of millennials** are willing to use social media platforms to share and engage with and about a company’s CSR

Key Takeaway

Tech companies are developing renewable energy, following UN’s SDGs and practicing responsible sourcing; companies with specific causes, especially those relating to protecting the planet, appeal to most millennials.

Sources: Cone Communications Millennial CSR Study (2015), Nason Group (2016)

Overview

| **Industry Analysis**

| Competitor Analysis

| Recommendations



CSR Trends: Diversity and Inclusion



Key Takeaway

While tech companies are investing in education for minorities, taking initiative to increase diversity and publicly addressing issues of inclusion, they face low diversity in workplace and a disconnect with millennial's vision of diversity.

Sources: InformationIsBeautiful.net (2016), Nielsen Report (2016)

Overview

| **Industry Analysis**

| Competitor Analysis

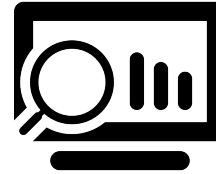
| Recommendations



CSR Trends: Social Impact

- ▶ **62% of millennials** visit a company's social media sites to get info about jobs
- ▶ **99% of young adults** (ages 18 to 29) use social media today

Use of Social Media and Short Videos



Decrease in Online Attention Span

- ▶ Millennial online attention span went from 12 seconds in 2000 to **8 seconds in 2015**
- ▶ Only **21% of millennials** want a comprehensive report like Intel's current document

- ▶ **Bill Gate's Breakthrough Energy Coalition**
- ▶ **The Global Fund and GAP** raised \$130 million to fight AIDS in Africa
- ▶ Millennials understand social problem solving is multifaceted and **do not recognize walls between sectors**

Collaboration Between Companies



Key Takeaway

While tech companies are investing in education for minorities, taking initiative to increase diversity and publicly addressing issues of inclusion, they face low diversity in workplace and a disconnect with millennial's vision of diversity

Sources: Fast Co.Exist (2015), LinkedIn's Talent Trends Report (2015)

Overview

| **Industry Analysis**

| Competitor Analysis

| Recommendations





**Competitor
Analysis: Supply
Chain
Responsibility**

Overview of the Tech Industry

	Intel	Microsoft	Nasdaq	Apple	Qualcomm
Worker Rights	Electronic Industry Citizenship Coalition (EICC) Code of Conduct	EICC Code of Conduct	EICC Code of Conduct	EICC Code of Conduct	EICC Code of Conduct
Environment	Elevate workshops	United Nations Sustainable Development	Green Economy Global Index	UL Zero Waste Program	ISO 14001 Environmental Management System
Supplier Responsibility	Supplier Report Card	Supplier Social and Environmental Accountability (SEA) Engagement Approach	Supplier Code of Conduct	Map Supply Chain - Audits	Organization for Economic Cooperation
Employee Education	Tutor.com	Career Development	Nasdaq Educational Foundation Inc.	Supplier Employee Education and Development (SEED) Program	Qualcomm Thinkabit Lab
Conflict Minerals	Conflict Minerals Report	Conflict Minerals Report	Director's Desk Report	Conflict Minerals Report	Conflict Free Smelters Program

Overview

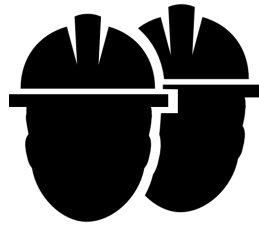
| Industry Analysis

| **Competitor Analysis**

| Recommendations



Overview of AMD



Founded the **Public Private Alliance for Responsible Minerals Trade**—helps **break the link** between illicit minerals trade and abuse of human rights



Annual **assurance letters** and **business reviews** report AMD's supply chain expectations and its **laws and regulations** for its suppliers



AMD's employees are required to attend **mandatory training programs** regarding the **prohibited labor practices** within its supply chain



Minerals Certification Program allows for **traceability and certification** of conflict-free materials in the Democratic Republic of Congo and its surrounding regions

Sources: AMD's Supply Chain Responsibility Report (2016)

Overview

| Industry Analysis

| **Competitor Analysis**

| Recommendations



Overview of Apple

Accountability with Suppliers

705

Comprehensive, defined on-site audit checks through interviews, payroll reviews, and assessments

Labor and Human Rights

28.4

Million dollars repaid to illegally bonded workers since 2008

Empowering and Educating Employees

2.1

Million SEED participants learning computer skills, graphic design, English, and HR management



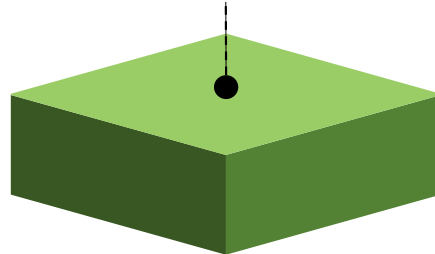
**Competitor
Analysis:
Environmental
Sustainability**

Overview of the Tech Industry



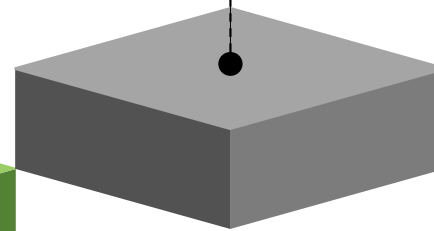
Main Strengths

- ▶ Many tech companies are already large purchasers of green power
- ▶ Tech companies' renewable energy investments have reduced emissions
- ▶ Tech companies' carbon projects have impact on millions of people
- ▶ Tech companies' workplaces have worked towards being environmentally friendly



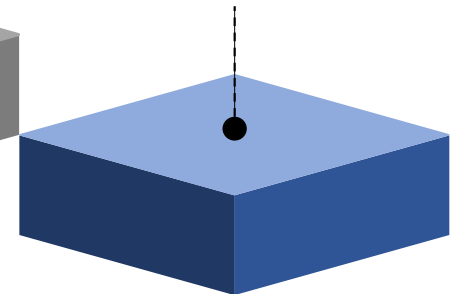
Weaknesses

- ▶ Most people, especially millennials, are unaware of companies' efforts
- ▶ The impact of initiatives have only been released on whitepaper and yearly reports



Opportunities

- ▶ Expand marketing and publicity of impacts/efforts and cater towards young millennials



Key Takeaway

Although Intel is leading in several initiatives, millennials are not aware of them.

Overview of Major Tech Companies



Current Environmental Sustainability Efforts	Common Future Focuses/Goals
✓ Carbon Neutrality/ Renewable Energy Investment	Climate Change/ Reducing Greenhouse Gas Emissions
✓ Investment for Research and Future Solutions	Empowering and Informing People with Technology
✓ Improving Sustainable Business Practices	Creating Completely Sustainable Workplaces/ Datacenters



Overview

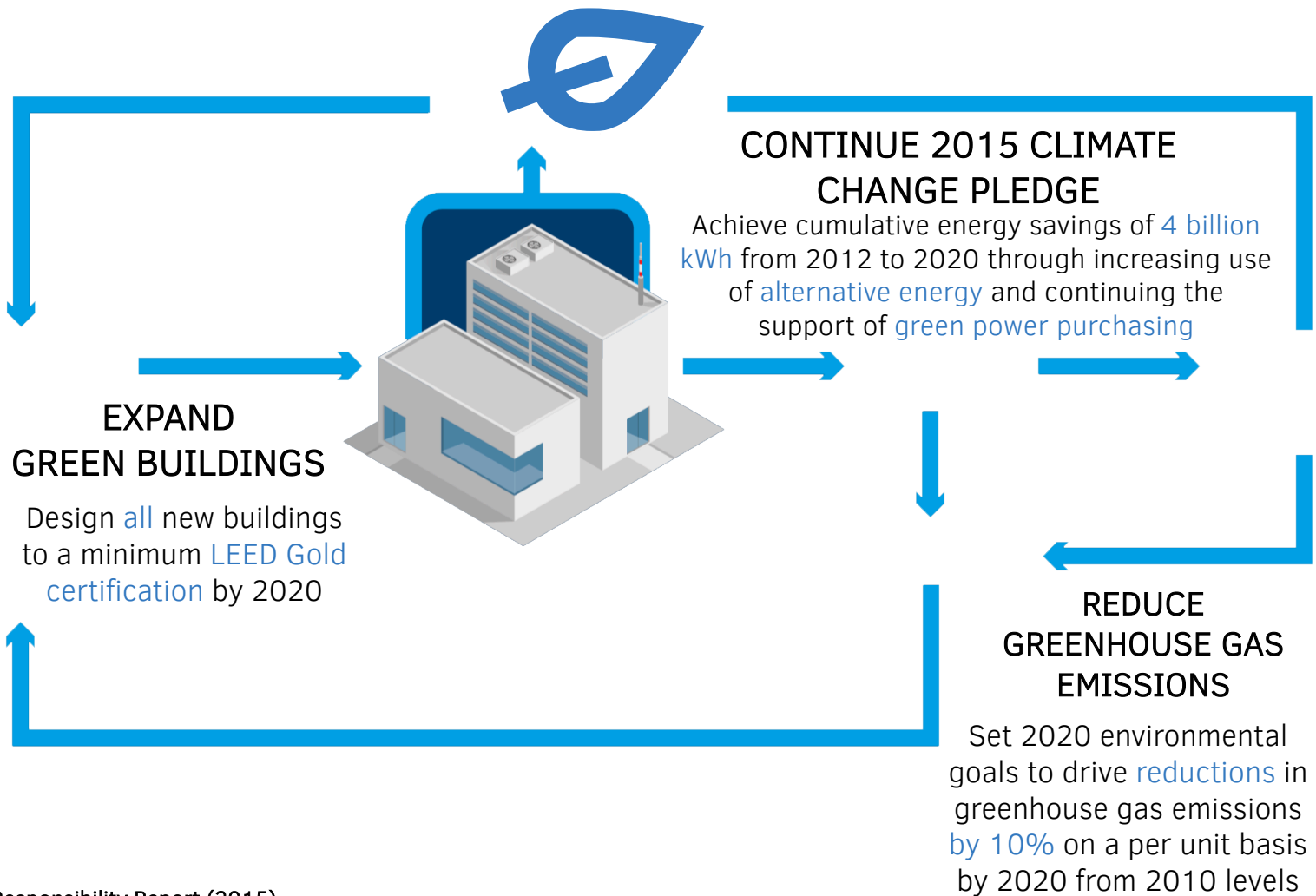
| Industry Analysis

| **Competitor Analysis**

| Recommendations



Intel's Future Goals



Sources: Intel's Corporate Social Responsibility Report (2015)

Overview

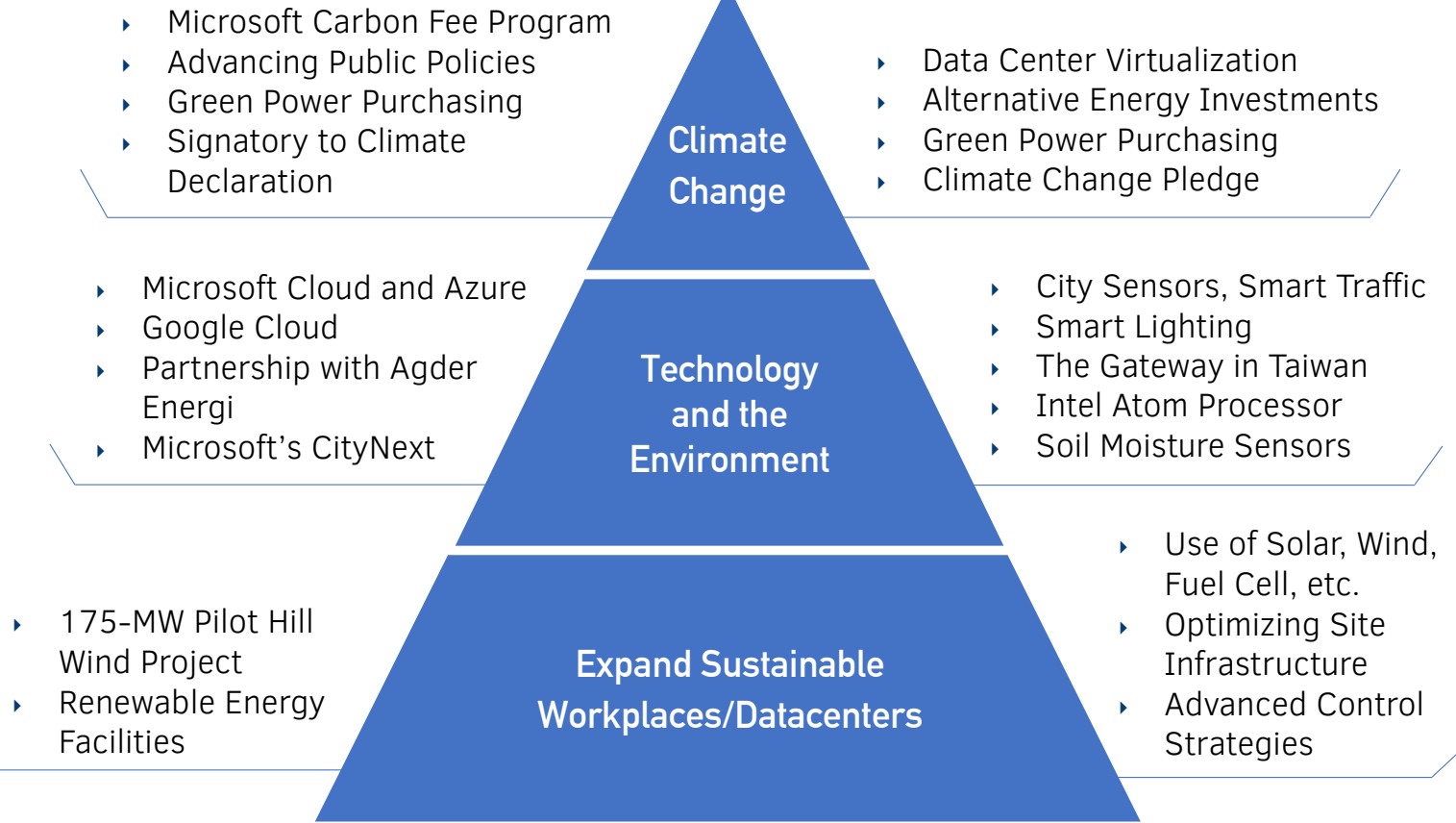
| Industry Analysis

| Competitor Analysis

| Recommendations



Future Goals of Company and Competitors



Sources: Google's Environmental Report (2016), Intel's Corporate Social Responsibility Report (2015), Microsoft's Corporate Social Responsibility Report (2016)

Overview

Industry Analysis

Competitor Analysis

Recommendations



Performance of Company and Competitors



 **3.4** BILLION kWh OF RENEWABLE ENERGY  **14.5** MILLION SQ FT LEED CERTIFIED **\$145** MILLION EQUITY COMMITMENTS



3.2+ BILLION kWh OF RENEWABLE ENERGY **N/A** SQ FT LEED CERTIFIED **N/A** EQUITY COMMITMENTS



842,000 kWh OF RENEWABLE ENERGY **9.2** MILLION SQ. FT. LEED CERTIFIED  **\$2.5** BILLION EQUITY COMMITMENTS

Sources: Google's Environmental Report (2016), Intel's Corporate Social Responsibility Report (2015), Microsoft's Corporate Social Responsibility Report (2016)

Overview

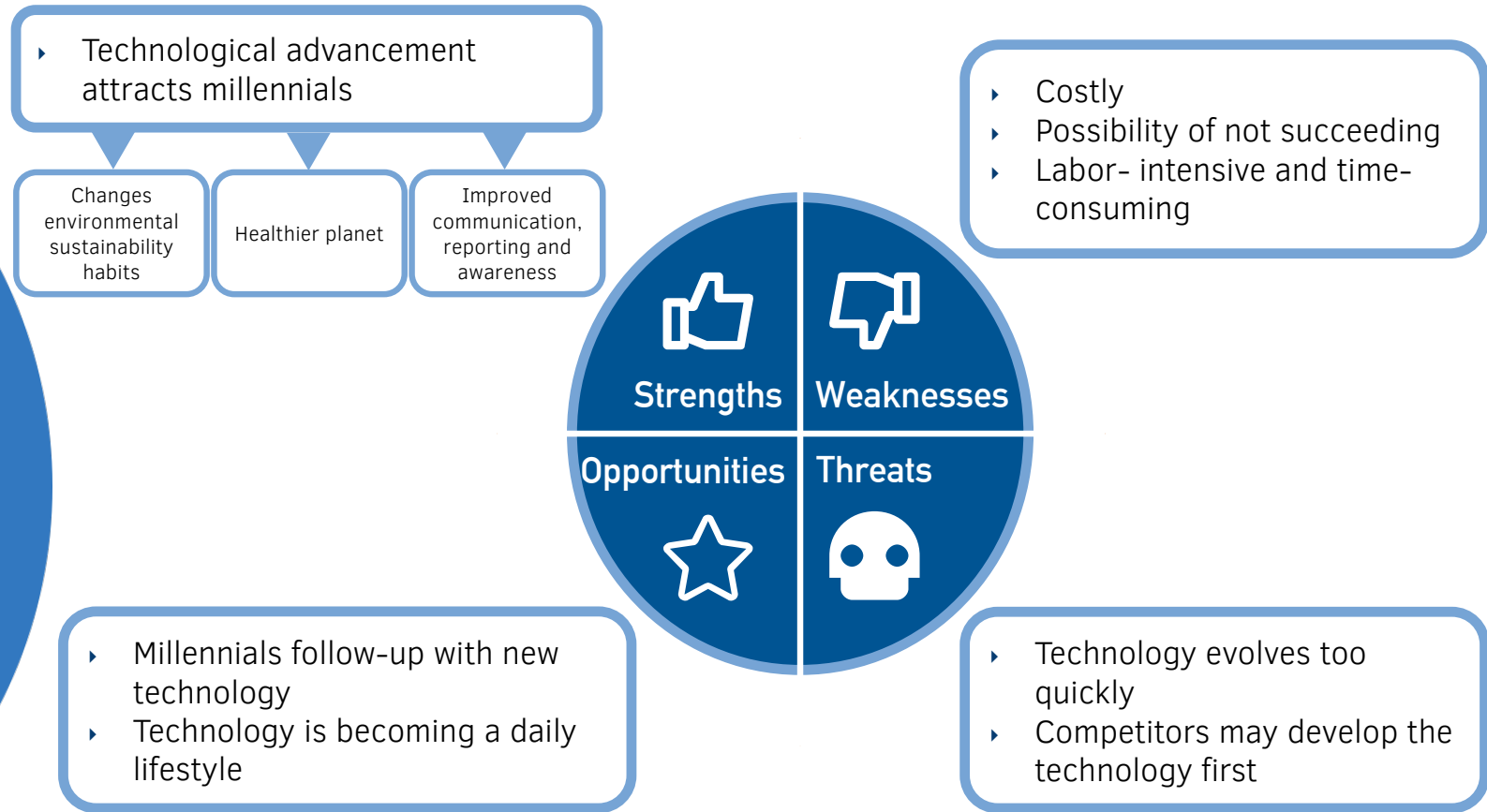
| Industry Analysis

| [Competitor Analysis](#)

| Recommendations



R&D Investment & Equity Commitment



Key Takeaway

Intel should invest in more R&D, more specifically for environmental sustainability technology that millennials tend to be more interested in.



**Competitor
Analysis:
Diversity and
Inclusion**

SWOT Analysis: Diversity in Tech

Strengths

- ▶ 100% gender pay parity in most tech companies
- ▶ Rate of new diverse hirers is increasing
- ▶ Almost all major tech companies and their CEOs are transparent in their diversity initiatives and reports

Weaknesses

- ▶ 54% of top 59 companies are men, and 83.3% of executives in tech are white males
- ▶ 67% of tech employees are white
- ▶ Women and minorities are underrepresented in the workplace

S W
O T

Opportunities

- ▶ Focusing on underrepresented minorities and their stories can build a sense of humanity
- ▶ Family leave policies for women employees can be improved upon
- ▶ Diverse teams are smarter and more creative, offering more insight and innovation

Threats

- ▶ Sexism, racism, and prejudice can often pervade the tech industry
- ▶ Resistance from current Intel employees fearing loss or increased competition of job positions
- ▶ Controversy over holistic recruiting versus diversity

Key Takeaway

The tech industry is primarily dominated by white males with sexism and prejudice pervading the workforce. However, companies have begun to realize the importance of diversity in the workplace and have put in more resources to develop an array of diversity initiatives.

Sources: Forbes Article on Apple's Diversity and Inclusion Report (2016), USA Today on Apple's Diversity Report (2015)

Overview

| Industry Analysis

| Competitor Analysis

| Recommendations



Intel's Status Quo

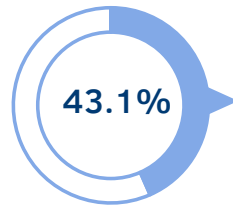
Strengths

100%

Gender Pay Parity

\$300

Million invested in full representation of all groups by 2020



Diverse hiring in the U.S. in 2015

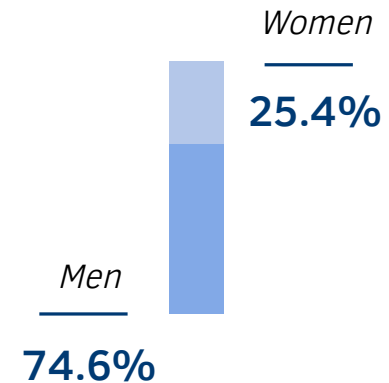
Weaknesses

0%

Increase in Black and Hispanic hires in 2015



Gender Distribution



Intel's Status Quo

Opportunities

Full Representation

By 2020

\$125 million

Investment over five years in a broad spectrum of women and minority-led companies

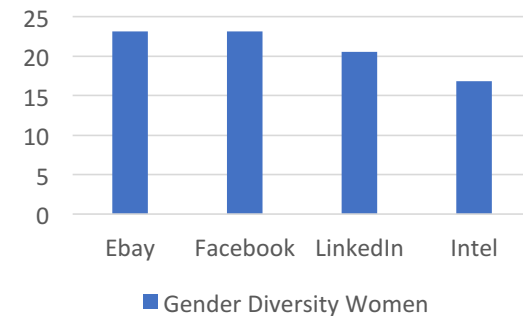
More **investment and publicity** Surrounding communities of color

Threats

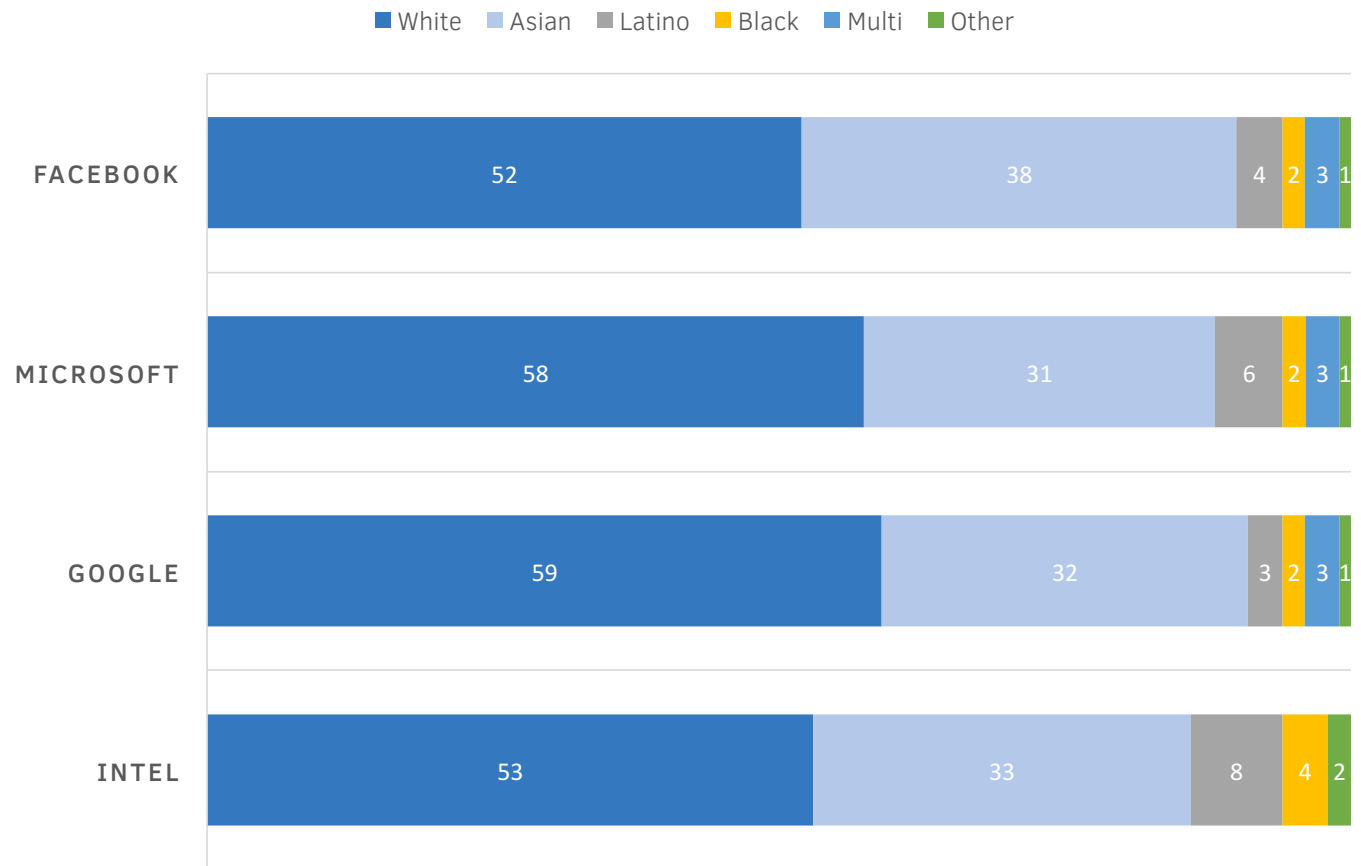
Resistance

From white employees regarding inclusion and diversity

Diversity in Tech



Company Comparison: Diversity in Tech



Sources: diversityisbeautiful.net

Overview

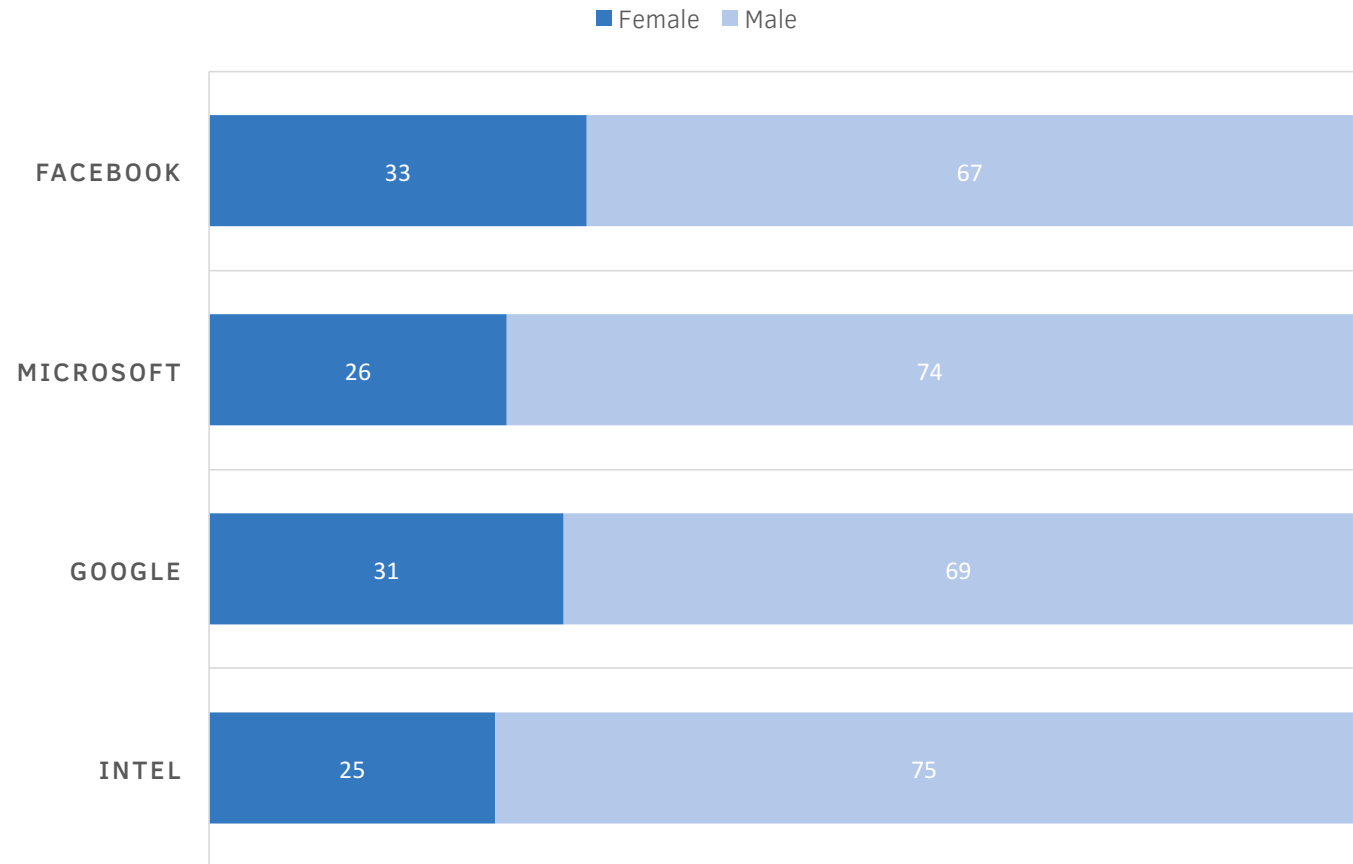
Industry Analysis

Competitor Analysis

Recommendations



Company Comparison: Diversity in Tech



Sources: diversityisbeautiful.net

Overview

| Industry Analysis

| **Competitor Analysis**

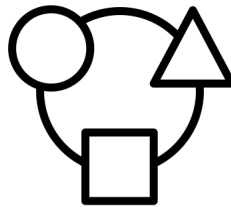
| Recommendations



Employee Spotlights



Apple and Microsoft



Adds [humanness](#) to the numbers by featuring leading stories of the diverse talent



Prominently showcased on [front page](#) of company's diversity and inclusion page

Overview

| Industry Analysis

| [Competitor Analysis](#)

| Recommendations



LGBTQ: Showing Support in Innovative Ways

Apple 

8,000

Employees marched with Tim Cook on Pride Day in SF

1.3 million

Views on their Youtube video "Pride"

100

New gender-diverse emoji's introduced in 2016

Microsoft 

Twitter

Page for LGBT employee affinity group GLEAM

13.8 million

Views on their Youtube video "The Spirit of the Season" focused on equality, especially LGBT rights

Consistent

Blog posts regarding LGBT support and awareness.

Sources: *Fortune* article on Tim Cook (2017), *Huffington Post* article on Apple's Rainbow Flag Emoji (2017)

Overview

| Industry Analysis

| **Competitor Analysis**

| Recommendations





**Competitor
Analysis:
Social Impact**

Competitor Overview: Social Impact

	STEM Education	Disaster Relief	Equal Access	Volunteering (in 2015)	Research Commitment
Intel	Over 10 million students since 2003	Donations, volunteering, and NGO collaboration	Over 100 countries	1.3 million hours	Higher Education Programs
Qualcomm	500,000 students in 2015	Donations	46 countries	16 million hours	Qualcomm Innovation Fellowship
IBM	600,000 students in 2015	IBM cloud computing for real-time support, volunteering	About 45 countries	1.2 million hours	Donated \$13 million to universities
NVidia	64,000 students in 2015	GPUs and Nvidia Foundations	About 18 countries	16,833 hours	Over \$500k to cancer research, sponsor universities and institutes
AMD	280,000 students since 2008	Donations and crisis management teams	25 countries	9,200 hours	Sponsors universities and research institutes
Apple	114 schools in 2016	Collaboration with NGOs like Red Cross	About 30 countries	Apple Global Volunteer Program	ResearchKit and CareKit

Sources: IBM's Corporate Responsibility Report (2015), Intel's Corporate Social Responsibility Report (2015), Qualcomm's Sustainability Report (2015)

Overview

| Industry Analysis

| **Competitor Analysis**

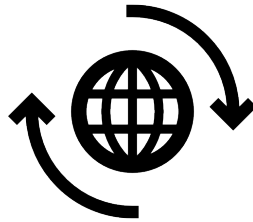
| Recommendations



Competitor Social Impact: Qualcomm

Strengths

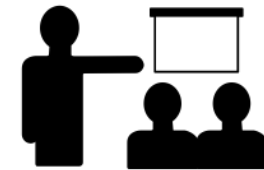
Excellent modernization and branding of projects



- ▶ Easy-to-share names like SootSwap, Project RAY, Fisher Friend, and The Wireless Reach Project
- ▶ Captures social media attention and reinforces uniqueness

Weaknesses

Wireless Reach Project just brings technology to new areas



- ▶ Doesn't teach students how to apply the technology
- ▶ Doesn't sponsor competitions

Key Takeaway

Intel should group and brand similar programs together under an overarching theme so it becomes more recognizable for the public.

Sources: Qualcomm's Sustainability Report (2015)

Overview

Industry Analysis

Competitor Analysis

Recommendations



Project Focus: Qualcomm Wireless Heart

600

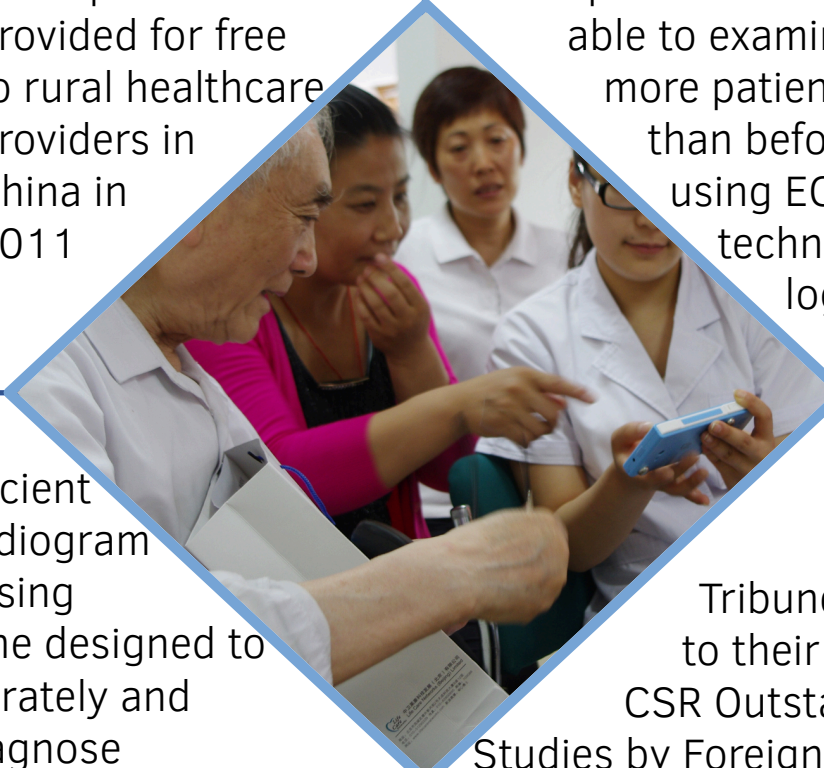
Smartphones provided for free to rural healthcare providers in China in 2011

66%

Of providers were able to examine more patients than before using ECG technology

A cost-efficient electrocardiogram (ECG) sensing smartphone designed to more accurately and quickly diagnose cardiovascular disease

China WTO Tribune added this to their 2014 list of CSR Outstanding Case Studies by Foreign Enterprises



Sources: Qualcomm Wireless Reach Research (2016)

Overview

| Industry Analysis

| **Competitor Analysis**

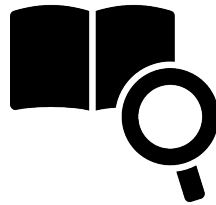
| Recommendations



Competitor Social Impact: NVidia

Strengths

Heavy research emphasis



- ▶ Focused on addressing causes that millennials care about: cancer, space, and the environment
- ▶ All done through implementation of their graphical imaging technology

Weaknesses

Small focus on STEM education



- ▶ Programs reached only 64,000 students in 2015
- ▶ Small global outreach in terms of education

Key Takeaway

Intel should continue using their technologies to address issues that millennials care about, while still keeping a diverse CSR portfolio.

Sources: NVIDIA's Project Inspire (2017)

Overview

Industry Analysis

Competitor Analysis

Recommendations



Project Focus: NVidia

1650

Volunteers congregated at Oak Grove High School in San Jose in 2016

Million dollars provided to communities around the world since 2006

\$6.6



Takes money that would have been used for company purposes and gives back to communities instead

Wide reach: Bay Area communities (HQ) and international communities where NVidia operates

Sources: NVidia's Project Inspire (2017)

Overview

| Industry Analysis

| **Competitor Analysis**

| Recommendations



Competitor Social Impact: IBM

Strengths

Unique commitment to disaster preparedness, response, recovery



- ▶ Nepal earthquake disaster: IBM organized youth volunteers to build shelters
- ▶ Massive flooding in India: IBM contributed a cloud-based platform providing real-time updates

Weaknesses

Heavy reliance on cognitive computing



- ▶ Smaller dependence on human volunteers
- ▶ Volunteering hours for IBM employees was 1,195 hours in 2015, declining since 2011

Key Takeaway

Similar to IBM's disaster relief programs, Intel should fulfill a certain niche using its technologies that no other company currently focuses on.

Sources: IBM's Corporate Responsibility Report (2015)

Overview

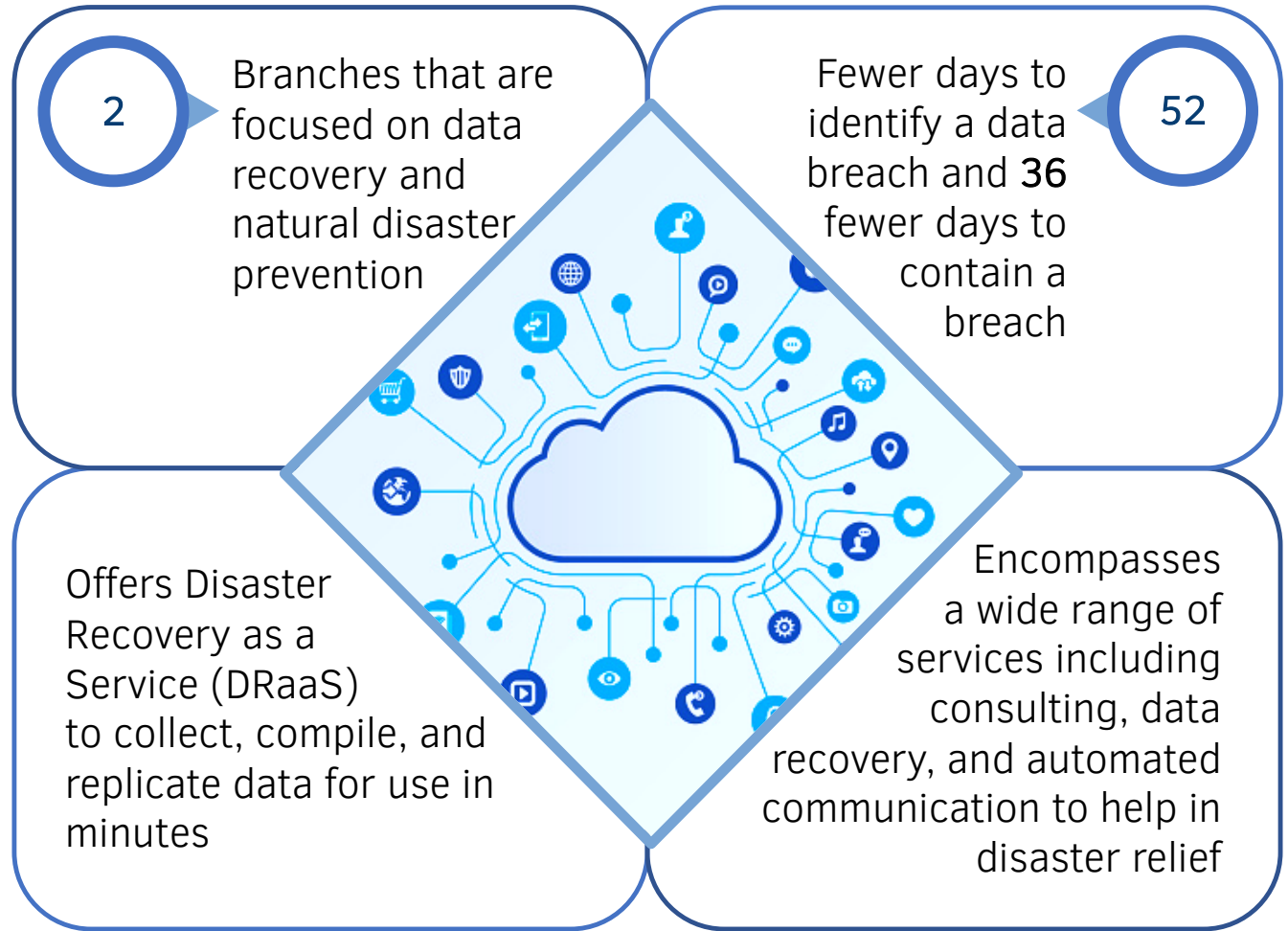
| Industry Analysis

| Competitor Analysis

| Recommendations



Project Focus: IBM



Sources: IBM's Business Continuity Management (2016)



**Recommendations:
Supply Chain
Responsibility**

Recommendation #1: Create New Programs

Create New Supply Chain Management Programs



1. The **Mineral Certification Programs** allow for a **more comprehensive approach** to tracking of responsibly sourced materials.



1. Create **in-house programs** that focus on supporting and developing **supply chain systems** and allowing suppliers to source from validated conflict-free mines
2. Programs allow for a mechanism for **collaborations** between suppliers and companies to **align due diligence programs and practices**
3. Programs that **promote transparency** within supply chains and help bolster in-region society and government

Key Takeaway

Intel should implement a more hands-on approach to supply chain management and create programs that allow for first-hand interaction with suppliers.

Recommendation #2: Awareness and Education

Present

Face to face workshops focused on preventing bonded labor in the supply chain

Intel suppliers have access to webinars about management systems, working hours, and social insurance

Future

Intel should expand prevention against bonded labor through **increased awareness** and **zero tolerance policy**

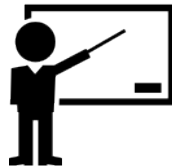
Increase **workshop topics** and **education resources** for supply chain workers for empowerment

Recommendation #2 (continued)

Bonded Labor



Goal: Spread awareness and adopt a zero tolerance policy towards bonded labor



How: Educate not only suppliers but also consumers and strictly enforce policies



Why: Reduce illegal labor abuse in supply chain and free bonded laborers

Employee Empowerment



Goal: Expand and enhance supply chain employee education



How: Invest in more educational resources and increase topics in employee workshops



Why: Increase skill level of workers and promote societal good



**Recommendations:
Environmental
Sustainability**

Capitalize on Social Media

Overview of Social Media



Use Intel's **Snapchat** to share videos and "snaps" of **millennials** and Intel employees **participating in Intel's new project** and get them to tell Snapchat users to **get involved**



Post an **aesthetic photo** of Intel's new **hashtag** with a **caption** that explains the new project's **objective**

Feature one millennial's photo **every week** on Intel's Instagram

Post photos of young Intel afflicted figures in **nature** along with their **inspiring descriptions/stories** about **how Intel helped** them better the environment



Use **Facebook Live** to show **live videos** of Intel employees **contributing to the environment** and **live stream** the **campus visits** and/or **promotional events** on Intel's Facebook

Recommendation #1: Set Trends Worldwide

Set Trends Worldwide

Approach			
Microsoft	Intel	Benefits	Differences
<ul style="list-style-type: none"> Microsoft's "Challenge for Change" encourages individuals to use Microsoft technology to make beneficial environmental impacts through Instagram Microsoft's "Do More" hashtag highlights individuals who use Microsoft technology to better the environment 	<ul style="list-style-type: none"> Intel to start the "INT2 CHANGE" project Intel to promote the #IntelImpact hashtag and to share individual's impact and how Intel helped them achieve their impacts 	<ul style="list-style-type: none"> Get millennials to be aware of Intel's environmental initiatives and to get millennials involved Hashtags to make Intel's environmental sustainability efforts memorable and to get the social media community involved Community to do better for the environment on behalf of Intel 	<ul style="list-style-type: none"> Some of Microsoft's photos are sponsored. Intel should not post photos of those who want to be sponsored as millennials see it as unappealing and fake



Key Takeaway

Intel mainly promotes technological progresses but not enough on their environmental sustainability efforts for millennials to be aware. Millennials have no incentives or means to participate in Intel-led environmental sustainability activities.

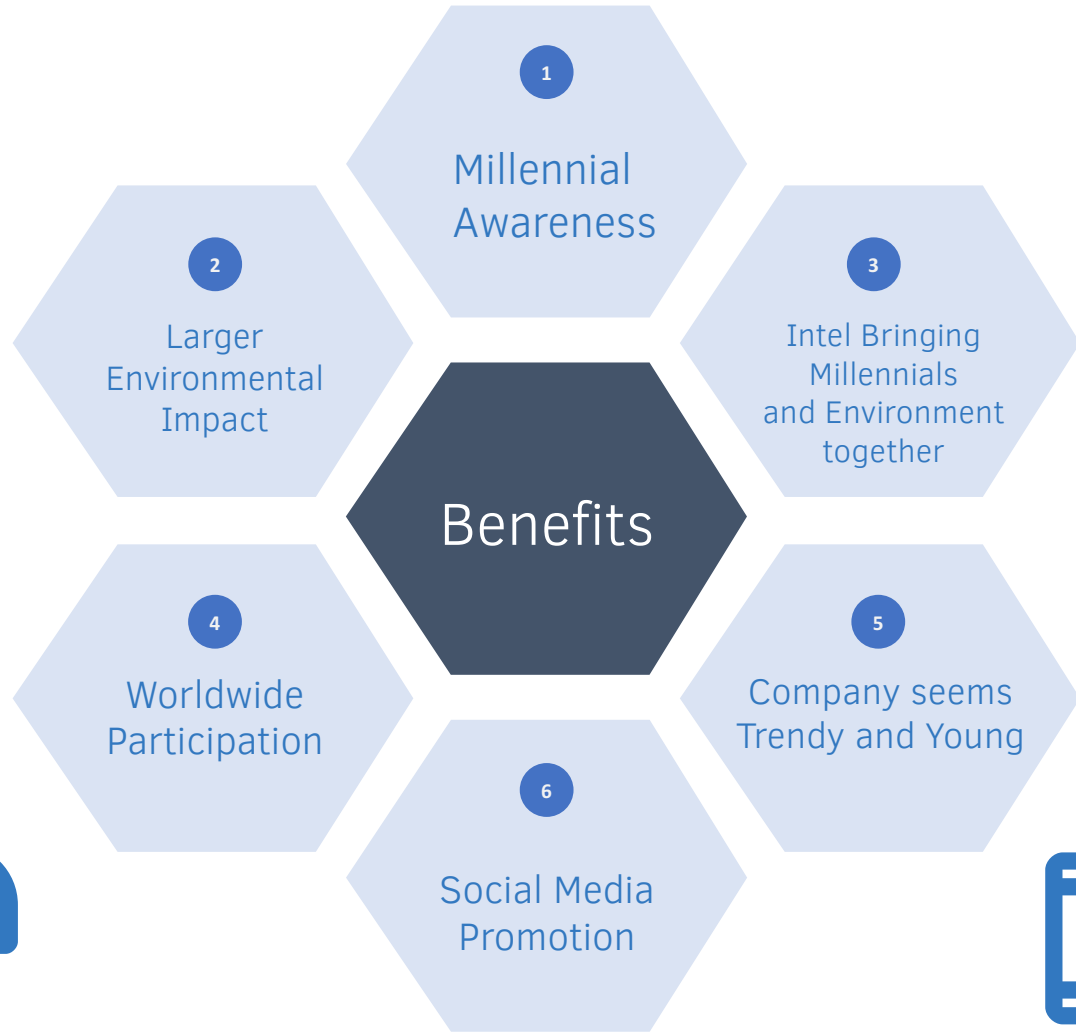
Recommendation #2: Invest in Technology

Invest in Technology

Approach			
Microsoft	Intel	Benefits	Differences
<ul style="list-style-type: none"> Google's collaboration with DeepMind enables the company to use AI technology to reduce energy consumption in data centers by 40% 	<ul style="list-style-type: none"> Intel should create a new drone and incorporate environmental sustainable purpose, since drones are popular and trendy with millennials Make a drone installed with sensors that can sense and pick up trash and throw it into the correct trash bin 	<ul style="list-style-type: none"> Millennials are interested in new technologies that have never-before-seen features Technology with features that can improve the environment promotes Intel's environmental sustainability efforts Technologies can leave impactful effects which have been proven to gain greater approval of the company from millennials 	<ul style="list-style-type: none"> Target the new inventions towards millennials and young professionals (such as using drones) as they are the ones who are most impacted by technology and tech companies nowadays



Overall Benefits



Overview

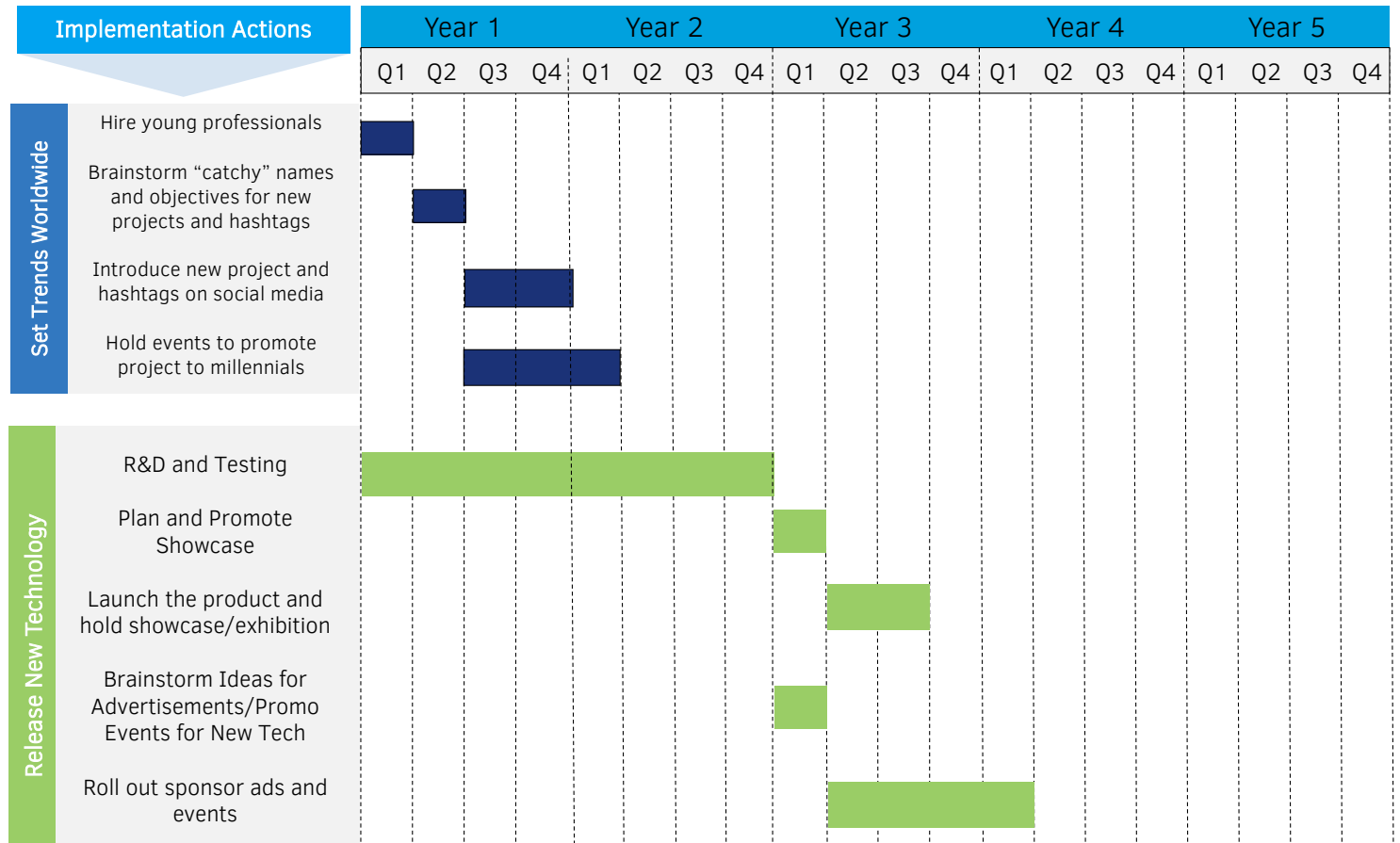
Industry Analysis

Competitor Analysis

Recommendations



Implementation Timeline



Sample Mockups #1



microsoft
London, United Kin.. Following

microsoft Richard Ballard and Steven Dring are not your typical farmers. Beneath the streets of London, they built the world's largest subterranean farm.

@growing_underground took an abandoned WWII bomb shelter and turned it into a fully-sustainable, pesticide-free farm. The duo's mission is to deliver fresh produce with zero effect on the environment, and they're using Microsoft tech to help them accomplish that goal. With their bomb shelter bounty, they see the potential to continue to find better, more intelligent ways to feed people everywhere.

To learn more visit: news.microsoft.com

load more comments

c_r92 Someone just hacked my account on xbox and spent £79.99 on something!!!

4,697 likes



microsoft
Microsoft Building ... Following

microsoft Mark Freeman, senior program manager of #Microsoft Dining and Beverage Services, has a goal: 100% sustainability. He and Jessica Schilke, an #urbanfarming specialist, grow lettuce and microgreens in hydroponic towers in the middle of Building 34 on our Redmond campus. By next summer, they hope to grow all of our microgreens in house.

#DoMore
Read more about the innovations being cooked up in our cafeterias at Microsoft.com/news.

microsoft #organic #Redmond #empowering #DoMore

furytech Mr.Microsoft

enisopi Mr fubu @diarfagashi

billeitel Awesome idea and way to be innovative!. What a great company to work

1,513 likes

Microsoft sharing aesthetic photos of Microsoft afflicted figures using Microsoft's technology to benefit the environment

Overview

Industry Analysis

Competitor Analysis

Recommendations



Sample Mockups #2



microsoft
Garden Pool Mesa Following

microsoft Dennis McClung launched the non-profit @gardenpool to share his passion for creating sustainable food sources. In addition to helping build dozens of garden pools across the US, he and a group of volunteers recently traveled to Haiti to build one there. #DoMore

david...clarke lol @bcfc_dc

aliapishbin Nice.....

_alitai How does Microsoft help do this?

ethan_bowers4 Who plays xbox 360

microsoft @alital93 Hi there - great question. Dennis uses Windows PCs and Office 365 to design the pools, run the business and stay connected to his network of partners. All of the people you see here on our Instagram channel are empowered in some way by our technology. We're glad to play a part in

1,095 likes

Microsoft featuring figures doing good for the environment and including their stories along with using their #DoMore hashtag in captions



microsoft
Mesa, Arizona Following

microsoft In 2009, @gardenpool founder Dennis McClung bought a house in #Mesa, Arizona with an empty swimming pool. He had an amazing idea: instead of repairing it, he transformed it into a solar-powered self-sustaining ecosystem that produces fruits, vegetables, grains, fish, and chicken to feed his family of five. #DoMore

load more comments

impactstrategies @volt_energy

volt_energy @impactstrategies awesome idea. Thanks for sharing!

liamrapidz007 can you update Minecraft xbox 360 so you can get mods on the Minecraft store

thephantomlink @microsoft When Update 1 for WP it's released officially? By my Nokia Lumia 520 with Cyan

1,113 likes

Overview

Industry Analysis

Competitor Analysis

Recommendations



Sample Mockups #3



Microsoft's "Challenge for Change" project Instagram promotion

microsoft
Quito, Ecuador

Following

microsoft Challenge for Change is a global competition that encourages young people to consider how they could use Microsoft technology and #YouthSpark resources to create positive social change in their communities. Submissions are now open, and if you're between the ages of 13 and 25, you're invited to enter. Click the link in our bio to learn how. #DoMore

microsoft #empowering #technology #socialchange #Microsoft

_karen.8 My family is from there!!!!!!

dharmakite Have you heard of www.spark.com.au @microsoft? It's a great organization pioneering Changemaker initiatives. Since 2010 on a very pronounced and effective scale.

simon.sativa Nice workflow
ai atmnsnhere thats awesme



1,898 likes



Microsoft's Do More #DoMore wall on Instagram

microsoft

Following

microsoft #DoMore isn't just another one of Ches Perry's murals. It's the spirit behind his attitude, work and perseverance as a craftsman and an artist. A sign painter by day, he never abandoned his craft of meticulous, artful murals and signs, even in a time when hand-lettering seemed to be a dying trade. Today he embodies the spirit of tried-and-true craftsmen as one of Chicago's most beloved muralists. For more information on Ches' story, click the link in our bio.

load more comments

bluntyzz Neet

walker_squared Love it!

hitsrocker Hats off!

franciscoyira I want this as a wallpaper

whostherefucking I want snapchat on



3,008 likes

JULY 17, 2015

Overview

Industry Analysis

Competitor Analysis

Recommendations





**Recommendations:
Diversity and
Inclusion**

Recommendation #1: Bridging Our Narratives

1

Bridging Our Narratives

Objective

To consolidate a **theme** about the **shared** struggle between disadvantaged communities, including women, LGBTQ, and people of color, and **Intel's** role in combatting it.

Implementation

Streamline posts on diversity to the **main** Facebook page, a new diversity Facebook page, and **Instagram**.

Feature a **#**campaign consisting of employee **spotlights** and be an active **voice** on issues of diversity on social media.

Update media on the progress and **measurable** impact of Intel's diversity and inclusion **projects**.

Overview

| Industry Analysis

| Competitor Analysis

| Recommendations



Recommendation #1: Bridging Our Narratives

1

Bridging Our Narratives

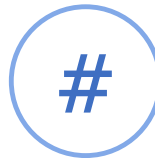
Reaching Millennials

Why Streamline?

- ▶ Have a separate diversity and inclusion page that is **verified**
- ▶ Creates **legitimacy** of the initiative
- ▶ Increases **awareness** by shining a spotlight:
 - ▶ Tech employees
 - ▶ Diverse talent

Why #campaign ?

- ▶ Appeals to **millennials**
- ▶ Ties together many **themes** under one medium



Why Updating Media is Important



- ▶ Important to keep customers **engaged** and up to date on information
- ▶ I.e. Publicity on Intel's investment in Oakland Unified School district was **last heard** of in 2015

Recommendation #2: Diversity and Inclusion

2

Investing in Communities of Color

Objective

Increase STEM education *investment* in local and national communities of color to encourage diversity in tech throughout the United States.

Implementation

Invest \$40 million over 5 years in Chicago public school district to strengthen computer science programs.

Model similarly to OHSD: train teachers, enhance curriculum, and provide internships/scholarships.

Track the progress of the schools and lives of students under Intel's tech scholarships through social media.

Recommendation #2: Diversity and Inclusion

2 Investing in Communities of Color (cont.)



Reaching Millennials

Why Chicago?

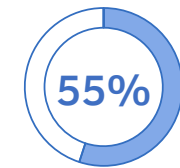
- ▶ CPS (Chicago Public Schools) is in the publicized process of introducing computer science requirements
- ▶ CPS is 37.7% African American and 46.5% Hispanic
- ▶ CPS is in the spotlight:
 - ▶ Chance the Rapper
 - ▶ Microsoft/Google

Why \$40m?

\$40m

- ▶ Investment based off of our \$5m investment in Oakland, scaled by an 8x larger student population in the CPS to ensure similar reach in the community
- ▶ Model the budgeting after the successful Oakland Unified High School project

Why Campaign on Social Media?

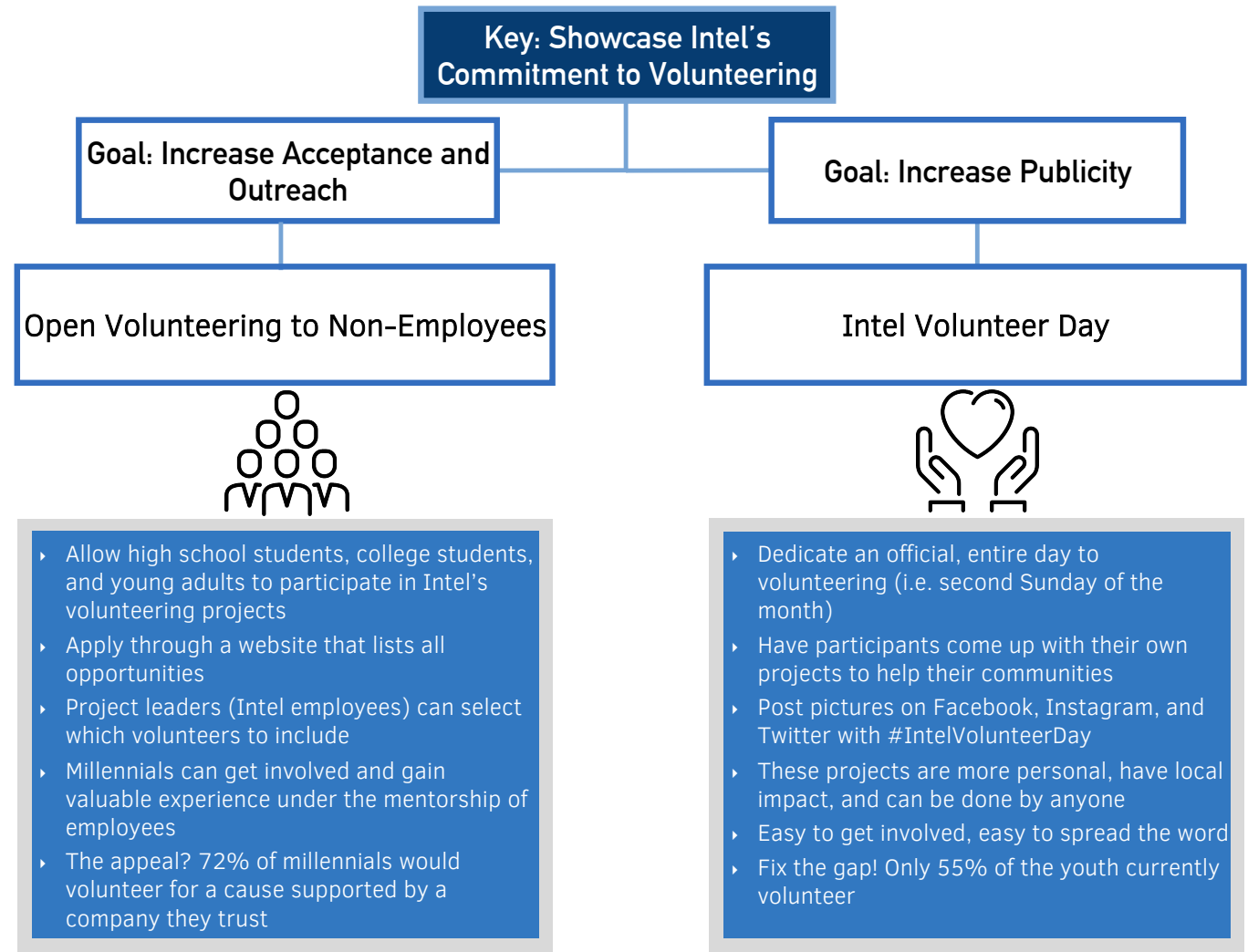


of black millennials spend at least 1 hour a day on social media, which is 6% higher than all millennials

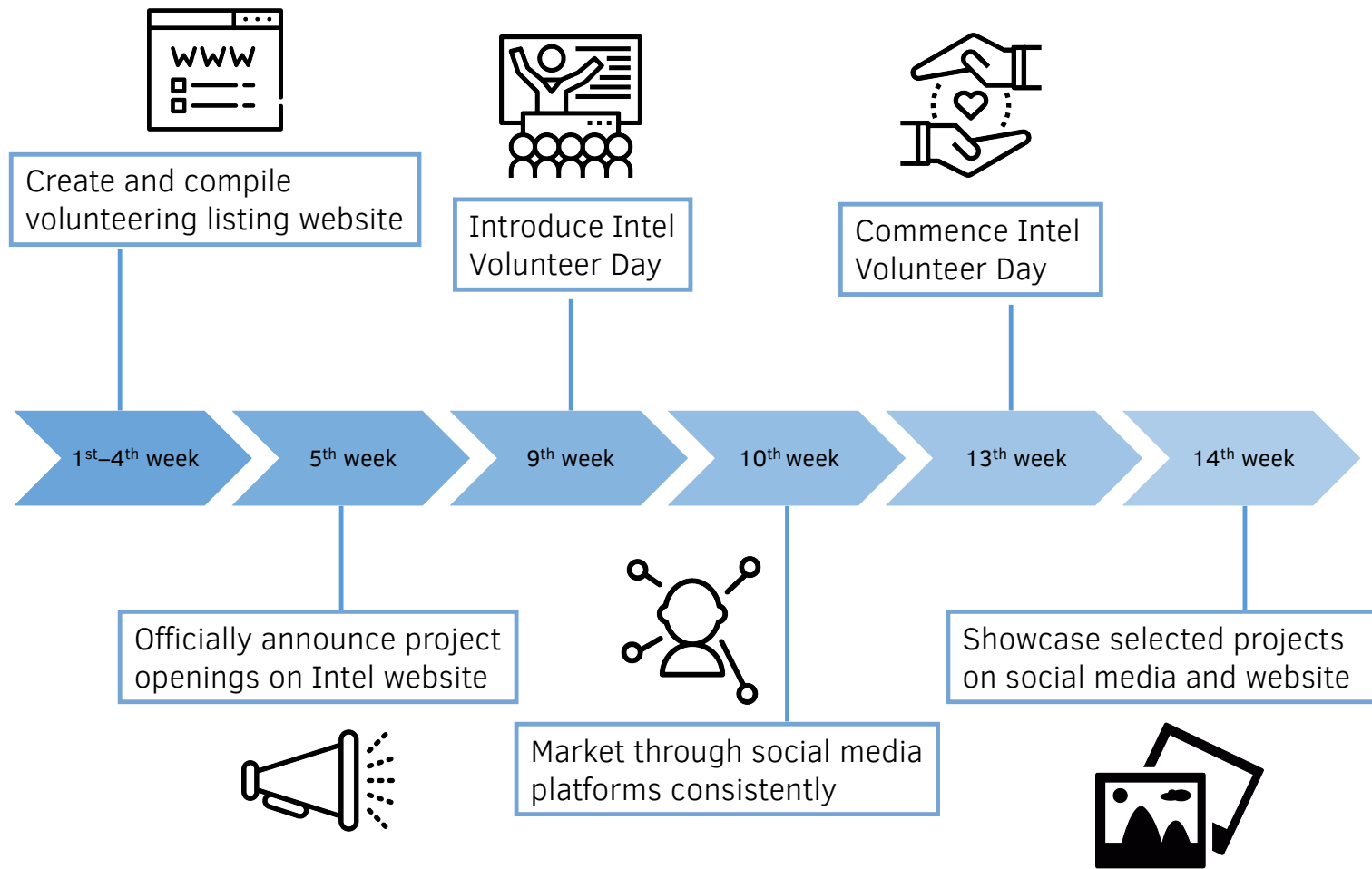


**Recommendations:
Social Impact**

Recommendation #1: Revamp Intel Volunteering



Implementation Timeline



Overview

| Industry Analysis

| Competitor Analysis

| Recommendations



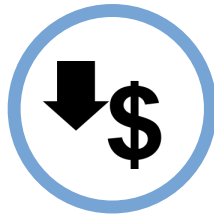
Recommendation #2: Introduce Contests

Find important days throughout the year such as International Women's Day and Earth Day, and hold contests for the public to submit videos about these topics

Why contests?

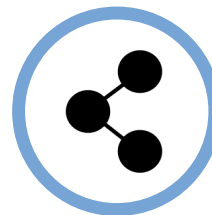
Low Cost

- ▶ Not a big investment in terms of physical and financial resources
- ▶ Only an investment of employees' time



Social Media

- ▶ 90% of millennials use social media
- ▶ Good method for outreach and community building



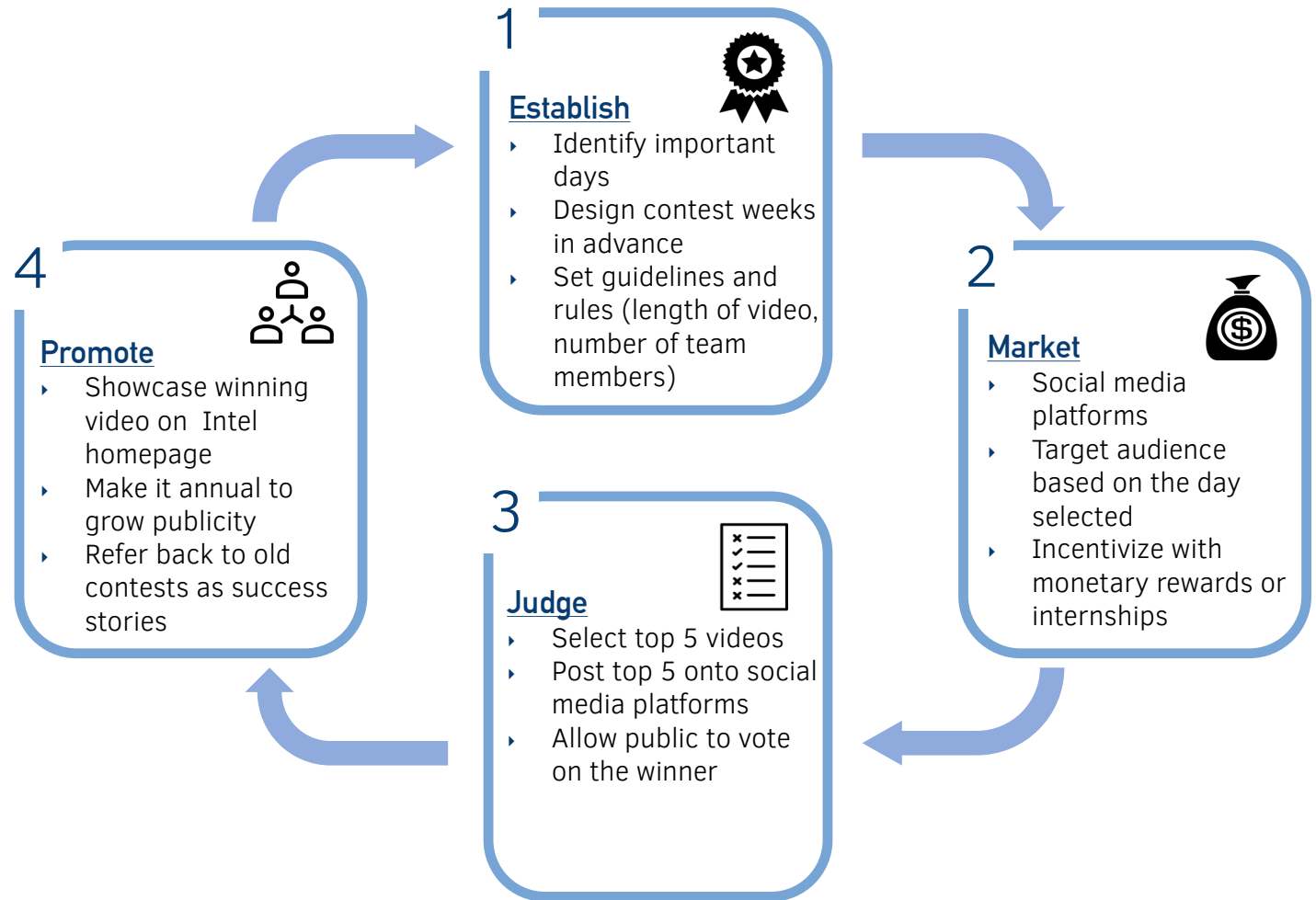
Involvement

- ▶ Current initiatives don't engage the community
- ▶ Encourage creating videos and voting through rewards



Goal: Increase awareness of Intel's dedication to social issues such as gender equality and environmental sustainability. In particular, contests can be used to increase Intel's social media presence

Contest Usage



Implementation Timeline

Example: International Women's Day

